

Marwan Nofal

Software Engineer

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PROJECTS

Full-Stack Developer | [BloodLink](#)

Oct 2023, Capstone Project

- Design, document, build, and present a web application.

Developer | [Scotia Wealth Management App](#)

Oct 2023, Industry Project (Scotiabank)

- Worked cross-functionally with a Data Science team, UX/UI Design team and fellow Software Engineers to come up with a solution, in 24 hours, to an issue presented by the Wealth Management team at Scotiabank.

EDUCATION

BrainStation | Diploma, Software Engineering

AUG 2023 - OCT 2023, TORONTO, ON

Southern Alberta Institute of Technology | Diploma in Aircraft Maintenance Engineering

JAN 2012 - AUG 2014, CALGARY, AB

EXPERIENCE

Logistics Account Manager | A&A Trading

OCT 2016 - JAN 2023, HAMILTON, ON

- Built a portfolio of clients netting \$300,000+ in annual profit.
- Increased yearly B2B sales by 38% by working closely with current customers and catering to their daily and weekly shipping requirements.
- Oversaw 15+ accounts and negotiated prices with clients and carriers while focusing on upselling more services to achieve higher profitability objectives.
- Identified 25+ opportunities by analyzing current accounts and implementing data findings.
- Generated new sales opportunities by establishing productive relationships, performing cold calling, and conducting frequent follow-ups.

SKILLS

HTML, CSS, JavaScript, SCSS, React.js, Node.js, Express.js, MySQL, Git, Figma, Jira, Passport.js, Jest.js, Axios, Heroku, Netlify, Document Object Model (DOM), APIs, Node.js, Express.js, Web APIs, User Authentication, OAuth, Jest, Enzyme, GitHub, WebPack, MS Office, Google Workspace, Pair Programming, Teamwork, Communication, Remote Working, Debugging, Agile Development

PROFILE

With 5+ years of experience in the logistics industry, I have a strong track record of developing, implementing, and collaborating with cross-functional teams to address customer pain points and identify opportunities for growth. Using that experience and the skills acquired from completing the BrainStation diploma, I'm excited to apply this knowledge to digital solutions as a software engineer.